

## HOSTELCO 2024 PARTICIPATION APPLICATION FORM

### Contracting party information




This information will be used for contracting and invoicing purposes.

Company name \_\_\_\_\_

Address \_\_\_\_\_ Postcode \_\_\_\_\_ Tax ID No. \_\_\_\_\_

Town \_\_\_\_\_ County / State \_\_\_\_\_ Country \_\_\_\_\_

Phone \_\_\_\_\_ General email \_\_\_\_\_ Website \_\_\_\_\_

 \_\_\_\_\_  \_\_\_\_\_  \_\_\_\_\_

### Commercial Name

Commercial name of the company. \_\_\_\_\_

This information will be used in all marketing media and communications: exhibitor and product catalogue, exhibitor passes, visitor guide, maps, etc.

### Exhibitor company information

Fill in only if different from the contracting party information.




Company name \_\_\_\_\_

Commercial Name \_\_\_\_\_

Address \_\_\_\_\_ Postcode \_\_\_\_\_ Tax ID No. \_\_\_\_\_

Town \_\_\_\_\_ County / State \_\_\_\_\_ Country \_\_\_\_\_

Phone \_\_\_\_\_ Website \_\_\_\_\_

 \_\_\_\_\_  \_\_\_\_\_  \_\_\_\_\_

### Exhibitor company information

#### Exhibitor company profile (more than one choice possible)

- |                                       |  |   |   |
|---------------------------------------|--|---|---|
| <input type="checkbox"/> Association  | <input type="checkbox"/> Importer                  | <input type="checkbox"/> Regional institution       | <input type="checkbox"/> Press / Publications |
| <input type="checkbox"/> Retailer     | <input type="checkbox"/> International institution | <input type="checkbox"/> Wholesaler                 | <input type="checkbox"/> Services             |
| <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Local institution         | <input type="checkbox"/> International private org. | <input type="checkbox"/> Other                |
| <input type="checkbox"/> Franchise    | <input type="checkbox"/> National institution      | <input type="checkbox"/> National private org.      |   |

#### Operations sector and product category (more than one choice possible)

##### COFFEE

- Coffee accessories and utensils  Coffee machines  Water treatment

##### DELIVERY, TRANSPORT AND LOGISTICS

- Accessories and Complements  Packaging, Containers and disposable storage  Vehicles

##### EQUIPMENT

- |  |   |   |  |
|--|---|---|--|
| <input type="checkbox"/> Grille                  | <input type="checkbox"/> Vacuum packaging | <input type="checkbox"/> Washing                                | <input type="checkbox"/> Refrigeration   |
| <input type="checkbox"/> Kitchens                | <input type="checkbox"/> Juice extractors | <input type="checkbox"/> Ice makers                             | <input type="checkbox"/> Water treatment |
| <input type="checkbox"/> Waste Disposal / Refuse | <input type="checkbox"/> Extraction       | <input type="checkbox"/> Stainless steel furniture              | <input type="checkbox"/> Display cases   |
|  | <input type="checkbox"/> Ovens            | <input type="checkbox"/> Small and Medium Electrical appliances |  |

##### ICE-CREAM & PASTRY

- Accessories and utensils Ice-cream  Accessories and utensils Pastry  Ice-cream makers  Pastry machines

## INTERIOR DESIGN AND DECORATION

- |   |  |   |  |
|---|--|---|--|
| <input type="checkbox"/> Bathroom accessories | <input type="checkbox"/> Lighting          | <input type="checkbox"/> Comprehensive projects | <input type="checkbox"/> Signage                     |
| <input type="checkbox"/> Air-conditioning     | <input type="checkbox"/> Outdoor furniture | <input type="checkbox"/> Walls and flooring     | <input type="checkbox"/> Theme / Ambiance decoration |
| <input type="checkbox"/> General decoration   | <input type="checkbox"/> Indoor furniture  |   |  |

## CLEANING AND LAUNDRY

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> Hygiene and cleaning machines | <input type="checkbox"/> Laundry and Dry cleaning machines | <input type="checkbox"/> Cleaning, hygiene, laundry and dry cleaning products |
|--|--|---|

## HOUSEHOLD ITEMS

- |   |  |  |   |
|---|--|--|---|
| <input type="checkbox"/> Single-use items | <input type="checkbox"/> Cocktails                       | <input type="checkbox"/> Containers                        | <input type="checkbox"/> Sommelier items  |
| <input type="checkbox"/> Service carts    | <input type="checkbox"/> Cutlery, crockery and glassware | <input type="checkbox"/> Table sets and dining accessories | <input type="checkbox"/> Kitchen utensils |

## BREAD & PIZZA

- |   |   |   |   |
|---|---|---|---|
| <input type="checkbox"/> Bread accessories and utensils | <input type="checkbox"/> Pizza accessories and utensils | <input type="checkbox"/> Bread making equipment | <input type="checkbox"/> Pizza making equipment |
|---|---|---|---|

## SERVICES

- |  |  |                                       |
|--|--|---------------------------------------|
| <input type="checkbox"/> Associations and Agencies   | <input type="checkbox"/> Firms Interior design studios | <input type="checkbox"/> Publications |
| <input type="checkbox"/> Consultancy and engineering | <input type="checkbox"/> Facility Services             |                                       |

## TECHNOLOGY

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> Audio-visuals | <input type="checkbox"/> Booking management        | <input type="checkbox"/> Security and control |
| <input type="checkbox"/> Entertainment | <input type="checkbox"/> Management and collection | <input type="checkbox"/> Software             |

## TEXTILES

- |  |  |
|--|--|
| <input type="checkbox"/> Textiles and clothing | <input type="checkbox"/> Professional clothing |
|--|--|

## VENDING

- |  |   |
|--|---|
| <input type="checkbox"/> Accessories and Complements | <input type="checkbox"/> Vending machines |
|--|---|

## WELLNESS

- |                                    |  |   |                                  |
|------------------------------------|--|---|----------------------------------|
| <input type="checkbox"/> Amenities | <input type="checkbox"/> Baths, jacuzzi and saunas | <input type="checkbox"/> Beauty treatment equipment | <input type="checkbox"/> Fitness |
|------------------------------------|--|---|----------------------------------|

## Sales channel (more than one choice possible)

## ACCOMMODATION

- |   |                                      |  |
|---|--------------------------------------|--|
| <input type="checkbox"/> Rural apartment and house      | <input type="checkbox"/> Hotel chain | <input type="checkbox"/> Hostel / Lodge    |
| <input type="checkbox"/> Health resort / Wellness / Spa | <input type="checkbox"/> Camping     | <input type="checkbox"/> Independent hotel |

## TRADE

- |  |  |   |  |
|--|--|---|--|
| <input type="checkbox"/> Chocolate and confectionery     | <input type="checkbox"/> Sports, Recreation, Entertainment and Leisure establishment | <input type="checkbox"/> Ice-cream & pastry | <input type="checkbox"/> Convenience store |
| <input type="checkbox"/> E-commerce                      |  | <input type="checkbox"/> Bakery             | <input type="checkbox"/> Gourmet shop      |
| <input type="checkbox"/> Ready-to-eat food establishment | <input type="checkbox"/> Service station   | <input type="checkbox"/> Kiosk              |  |

## CONTRACT

- |   |   |  |
|---|---|--|
| <input type="checkbox"/> Architect              | <input type="checkbox"/> Designer / Interior designer       | <input type="checkbox"/> Engineering firm              |
| <input type="checkbox"/> Contractor / Developer | <input type="checkbox"/> Design Studio and Consultancy firm | <input type="checkbox"/> Interior / Exterior installer |

**DISTRIBUTORS/WHOLESALERS**

- |   |  |   |                                   |
|---|--|---|-----------------------------------|
| <input type="checkbox"/> Cash & Carry         | <input type="checkbox"/> Equipment and Machinery | <input type="checkbox"/> Household items              | <input type="checkbox"/> Textiles |
| <input type="checkbox"/> Central buying group | <input type="checkbox"/> Fitness / Well-being    | <input type="checkbox"/> Furniture / Interior design  | <input type="checkbox"/> Vending  |
| <input type="checkbox"/> Delivery             | <input type="checkbox"/> Coffee machine          | <input type="checkbox"/> Technology and Entertainment |                                   |

**MANUFACTURER**

- |   |                                    |   |
|---|------------------------------------|---|
| <input type="checkbox"/> Foods and drinks | <input type="checkbox"/> Equipment | <input type="checkbox"/> Coffee roaster |
|---|------------------------------------|---|

 **LARGE DISTRIBUTION** **IMPORT - EXPORT** **SAT - INSTALLER** **INSTITUTIONS****CATERING**

- |  |                                     |                                      |
|--|-------------------------------------|--------------------------------------|
| <input type="checkbox"/> Bars and Cafeterias | <input type="checkbox"/> Franchises | <input type="checkbox"/> Restaurants |
| <input type="checkbox"/> Catering chains     | <input type="checkbox"/> Pizzerias  |                                      |

**COLLECTIVE CATERING**

- |  |                                  |                                       |
|--|----------------------------------|---------------------------------------|
| <input type="checkbox"/> Catering for Events | <input type="checkbox"/> Prisons | <input type="checkbox"/> Hospital     |
| <input type="checkbox"/> Educational Centre  | <input type="checkbox"/> Company | <input type="checkbox"/> Nursing home |

**CATERING FOR TRAVELLERS**

- |  |  |  |  |
|--|--|--|--|
| <input type="checkbox"/> Airport / Airline company | <input type="checkbox"/> Motorway service stations | <input type="checkbox"/> Cruise lines / Port | <input type="checkbox"/> Railway / Train station |
|--|--|--|--|

**DRY CLEANING EQUIPMENT AND CLEANING SERVICES**

- |   |   |                                  |                                       |
|---|---|----------------------------------|---------------------------------------|
| <input type="checkbox"/> Textile rental companies | <input type="checkbox"/> Cleaning companies | <input type="checkbox"/> Laundry | <input type="checkbox"/> Dry cleaning |
|---|---|----------------------------------|---------------------------------------|

**OTHERS** \_\_\_\_\_

I am participating in the fair:

- |   |  |
|---|--|
| <input type="checkbox"/> Focused on the domestic market | <input type="checkbox"/> Focused on the international market |
|---|--|

 I am not yet exporting, but I can do so and one of my participation objectives is to start doing business in international markets.

I am interested in the following geographical areas:

- |  |  |   |   |
|--|--|---|---|
| <input type="checkbox"/> Africa        | <input type="checkbox"/> Asia            | <input type="checkbox"/> Oceania        | <input type="checkbox"/> European Union |
| <input type="checkbox"/> North America | <input type="checkbox"/> Central America | <input type="checkbox"/> Middle East    | <input type="checkbox"/> Other          |
| <input type="checkbox"/> South America | <input type="checkbox"/> Spain           | <input type="checkbox"/> Rest of Europe |   |

 I intend to take part in the programme of meetings with hosted buyers using the Matchmaking System tool\* I intend to recommend buyers through the Recommend Programme\*

\* Free programme for exhibitor companies (direct and co-exhibitors) including access to the HOSTELCO MATCHMAKING SYSTEM, a tool created to ask for meetings with buyers invited by the organiser. **Exhibitor companies which are organisations, institutions, associations, groups of companies, etc. are excluded from access.**

\* Free programme for exhibitors (direct and co-exhibitors). Recommend the buyer of your choice and you will be able to meet them during the event. We will make sure that you are part of the buyer invitation programme and also ensure confidentiality.

Company Name \_\_\_\_\_

Buyer's Name \_\_\_\_\_

Email \_\_\_\_\_

Country \_\_\_\_\_

\* If you would like to recommend more buyers, you can do so by emailing [hostedbuyer@hostelco.com](mailto:hostedbuyer@hostelco.com)

Meetings have three statuses in the tool: requested, accepted and declined. Meeting requests are two-way and as many meetings can be arranged as are accepted. However, requests are limited in number to avoid blocked buyers' schedules and to give all companies the chance to ask for appointments.

## Contact person for the fair

All notifications concerning the show will be sent to this person.

Full name \_\_\_\_\_

Post \_\_\_\_\_

Email \_\_\_\_\_ Direct phone line \_\_\_\_\_ Mobile \_\_\_\_\_

## Head of Exports, Export Manager or Sales Director

Full name \_\_\_\_\_

Post \_\_\_\_\_

Email \_\_\_\_\_ Direct phone line \_\_\_\_\_ Mobile \_\_\_\_\_

## Contract holder

Person with legal powers in the company. Once your participation at the event has been confirmed, this person will be emailed a digital copy of the Participation Contract by EVICERTIA, a trusted third party. This document is to be signed electronically.

Full name \_\_\_\_\_

Post \_\_\_\_\_

Email \_\_\_\_\_

## I would like a proposal for

Space only \_\_\_\_\_ sq.m  1 side  2 sides  3 sides  Island

I would like to receive a proposal for Turnkey stand pack

If you are interested in receiving a customized design proposal, please contact our department, **buildup** by Fira, at [www.buildupfira.com](http://www.buildupfira.com) and fill in the form.

You can also write us at [info@buildupfira.com](mailto:info@buildupfira.com) indicating the show you will be attending as e-mail subject.

All the exhibitors with stands between 9 sq.m and 25 sq.m, both included, have to contract a STAND PACK with ServiFira.

## To participate in the sector

ATMOSPHERE  
(Well-being, decoration, interior design, furniture, textiles)

SETTING  
(Cookware, tableware)

COFFEE, BAKERY & PASTRY  
(Equipment, machinery, accessories and displays for coffee, tea, bakery, pastry, ice-cream and vending)

TECH  
(Technology, entertainment)

FULLY EQUIPPED  
(Accessories, equipment, machinery)

## Products to be displayed

They must match the product category of the selected participation sector.

By signing this document, the signatory expressly submits to Spanish Law and declares that he/she understands and accepts the General Participation Regulations of the Fira Internacional de Barcelona, as well as the specific regulations for the event, which he/she expressly agrees to abide by.

Company stamp and signature

Full name \_\_\_\_\_

Date \_\_\_\_\_



18 -21 March 2024  
[www.hostelco.com](http://www.hostelco.com)



#hostelco2024